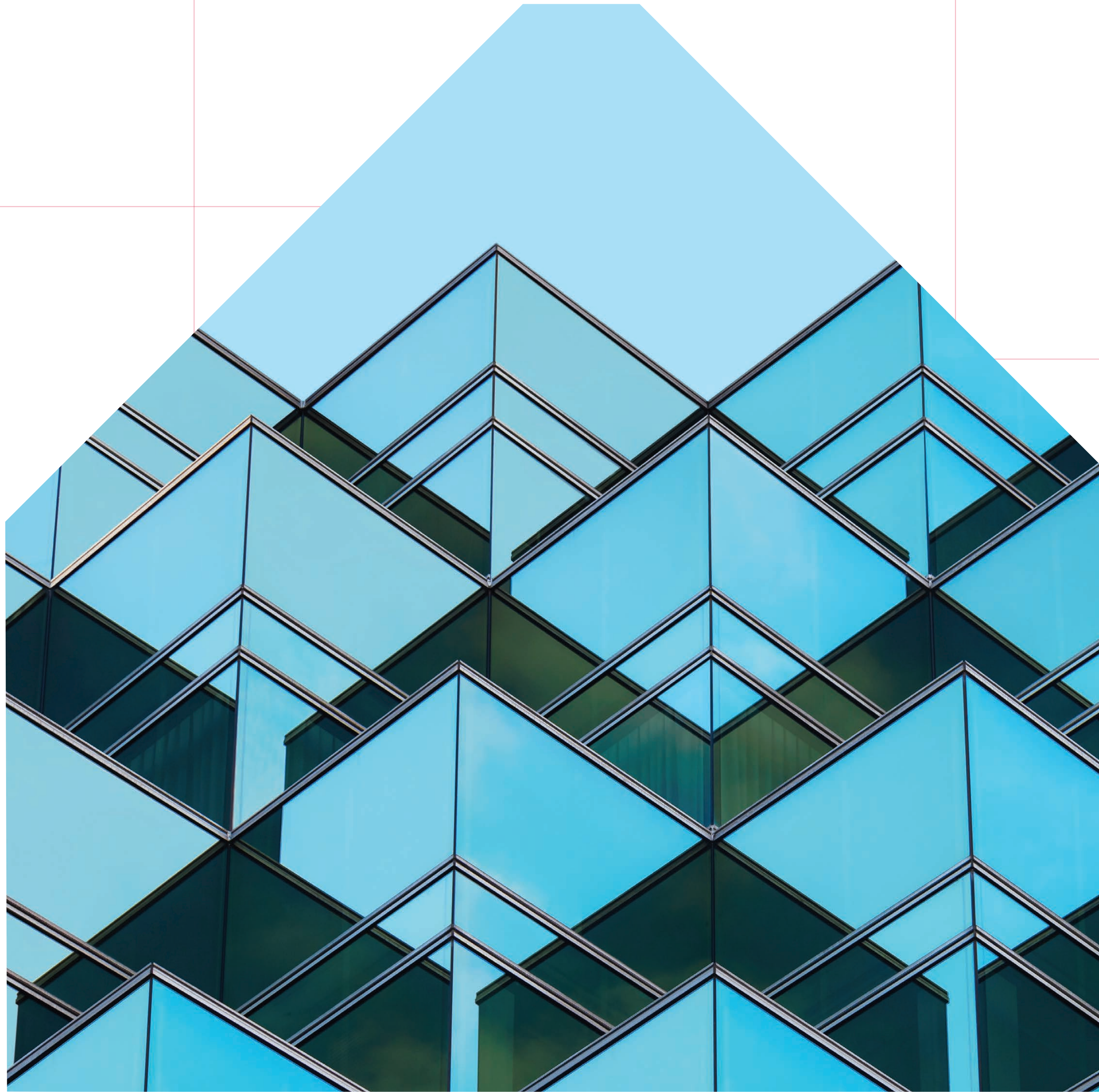


Property Asset Management

MENA



Foreword

At Knight Frank, we recognise that effective property asset management is key to maximising the value and performance of real estate investments.

Our services are designed to deliver tailored solutions that enhance asset value, minimise risk, and support long-term growth.

With over 16 years of experience in the MENA region and a presence in strategic markets such as the UAE, Saudi Arabia, Bahrain, Qatar, and Egypt, we combine local expertise with global best practices.

Our innovative systems and hands-on management approach ensure that your assets are positioned for optimal performance in a competitive market.

We are committed to delivering exceptional results through proactive management, precision, and insight, ensuring your investments achieve their full potential.



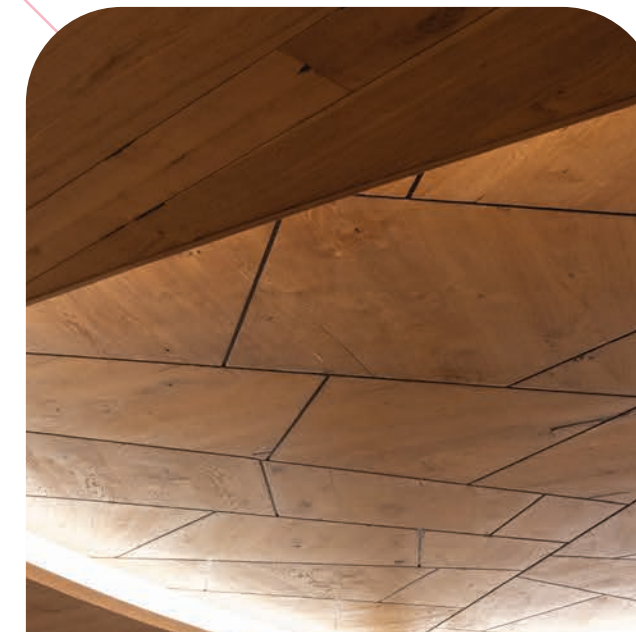
Onzie Jones

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► What we do?

We provide comprehensive property asset management solutions designed to deliver lasting value for property owners, investors, and developers.

Our approach focuses on optimising asset performance through a tailored, hands-on strategy that addresses each client's unique needs.

► **Strategic Planning:**

We help you align your property portfolio with long-term goals, providing insights that inform every investment decision.

► **Facilities Management Consultancy:**

Our team ensures that your properties are maintained to the highest standards.

► **Property Management Services:**

We take care of the day-to-day management of your assets, ensuring smooth operations and maximising the return on investment.



► Strategic Planning

We provide strategy development and consultation services to ensure the effective management of your assets. Our expert insights and tailored strategies align your property portfolio with your business objectives for optimal performance.

Our services include:

- Pre-construction design reviews and assessments
- Resource management and optimisation
- Operational audits of existing assets



► Facilities Management Consultancy

Our structured approach to the procurement and management of Facilities Management Service Providers offers enhanced services for owners and tenants through:

- RFP development and end-to-end tender process management
- Contract management and administration
- Performance management of service providers
- Regulatory and statutory compliance management



► Property Management Services

We handle all aspects of property management, ensuring smooth operations and efficient administration with a professional and seamless approach.

Our services include:

- Fit-out management and coordination
- Property operations and management
- Tenant management and administration
- Lease administration and management
- Financial management and reporting
- Marketing and communications campaigns





King Salman Park | Riyadh, KSA

At King Salman Park, a 17-square-kilometre urban forest within Riyadh, the team delivered a comprehensive operations and maintenance strategy consultancy for the management of over 150 assets in the built environment along with landscaped areas, forested spaces, and naturalistic water bodies.

- Developing operations and maintenance strategy and governance development
- Conducting technical design reviews and offering consultancy
- Preparing annual budgets and community service charge models
- Crafting procurement strategies, including market assessments
- Producing RFP documentation with detailed work scopes, evaluation schemes, and performance measurement systems

Emaar Square Building 3 | Dubai, UAE

The Knight Frank property asset management team managed the transition and property handover process for this prime office space located in Downtown Dubai.

Our Services:

- Conducting building inspections, asset validation, and statutory compliance checks
- Monitoring third-party property management and facilities management services
- Handling tenant communications, including lease statuses, renewals, and move-outs.





ADNOC Property Management Services | UAE

ADNOC Distribution, the UAE's leading operator of retail fuel service stations, welcomed more than 20 million customers monthly across its network of over 500 stations. Within these locations, over 1,000 outlets are leased to tenants, including fast-food chains and auto service providers. Our property asset management team oversees operations for more than 300 retail outlets across Abu Dhabi, Dubai, Sharjah, and the Western Region.

This included:

- Managing daily property operations through dedicated on-site staff
- Coordinating tenant services to ensure smooth leasing and operational processes
- Supervising property operations to enhance tenant satisfaction and efficiency

Modon Retail Property Management Services | Abu Dhabi, UAE

Our team delivered a comprehensive suite of services for over 100 retail, leisure, and entertainment venues across Abu Dhabi. These included prominent destinations such as Marsana on Hudayriyat Island, Mina Zayed Fish Market and Souks, and Al Mugheirah Bay.

Services included:

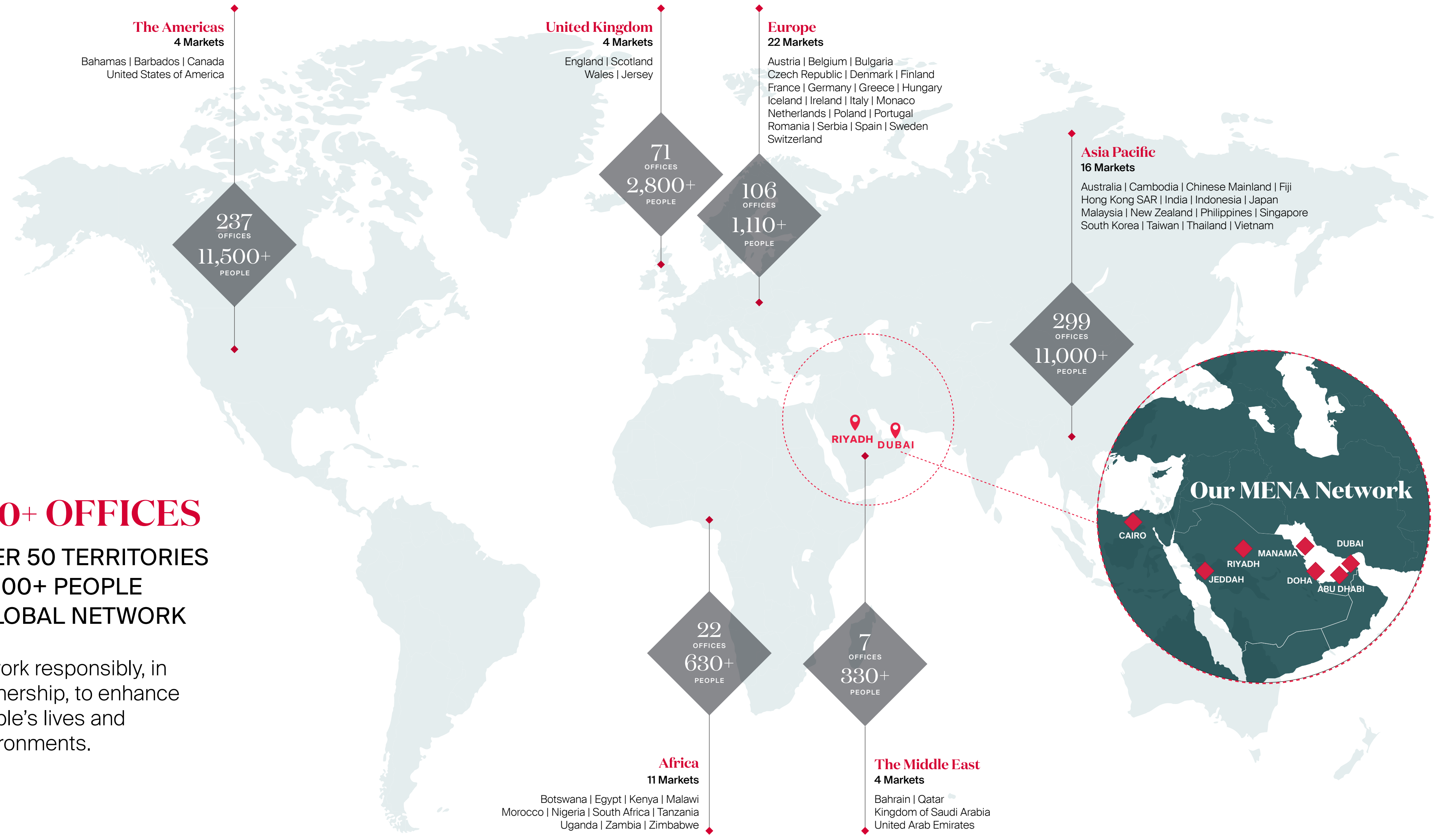
- Overseeing daily property operations, including tenant space coordination and monitoring of common areas and facilities
- Managing fit-outs to ensure smooth and efficient transitions for tenants
- Supervising overall operations to enhance the experience for tenants and visitors.



740+ OFFICES

OVER 50 TERRITORIES
27,000+ PEOPLE
1 GLOBAL NETWORK

To work responsibly, in partnership, to enhance people's lives and environments.





VALUATION & ADVISORY SERVICES

- PPP & Deal Advisory
- Commercial Valuation & Advisory
- Residential Valuation
- Hospitality Valuation
- Plant & Machinery Valuation

STRATEGY & CONSULTANCY SERVICES

- Real Estate Strategy & Consultancy
- Masterplan Advisory
- Healthcare Consultancy
- Education Consultancy
- Residential Consultancy
- Hospitality, Leisure & Tourism Advisory
- Retail Advisory
- Food & Beverage Advisory
- Property Asset Management
- ESG Consultancy
- Research, Economics & Geospatial

PROJECT & DEVELOPMENT SERVICES

- Project & Development Services
- Building Consultancy

COMMERCIAL TRANSACTIONAL SERVICES

- Capital Markets
- Land Sales
- Occupier Strategy & Solutions
- Data Centres
- Occupier/Landlord Strategy & Solutions
- Offices
- Industrial & Logistics
- Retail Leasing

RESIDENTIAL TRANSACTIONAL SERVICES

- Dubai Prime
- KSA Project Sales & Marketing
- International Project Sales
- Mortgages
- Dubai Project Sales
- Qatar Residential
- Private Office
- Interior Services

Thank you



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